

2020-2021 Annual Report



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Message from the President

January 2022

Dear Friends,

This year we celebrate the 17th year of the LPS Education Foundation. Since its inception in 2004, the Foundation has been proud of the support it has been able to provide to the students, parents, and staff of Livonia Public Schools.

During the past 22 months, we developed two initiatives to support students and staff as students were involved in virtual learning in response to the pandemic. In early 2020, "Bridging the Gap: Conquering the Digital Divide" helped students have access to the internet and ensured access to online learning for the remainder of the year. The initiative was able to raise \$19,580.85 from 93 donors.

During the latter part of 2020, we held the "2020 Initiative," a fundraising event to support the purchase of Chromebooks and/or laptops (plus 120 hotspots) for students to connect to the internet from home. Approximately \$15,624.87 was raised from donors including LPS employees, LPS retirees, local businesses and organizations, and community individuals and families. The LPS Education Foundation donated \$10,000.00 and matched up to \$10,000.00 in community donations. In April, the Foundation was able to present to the Board of Education and district with a check in the amount of \$35,624.87 from the "2020 Initiative."

This spring and fall we held "Portraits on the Porch" at Greenmead. LPS families were invited to sign up for 10-minute photo appointments for a fee of \$25.00. Over 250 families participated and after three days a net profit of \$5,355.71 was raised.

Our Grant Program is in its ninth year. LPS staff have the opportunity to apply for a grant that supports the curriculum and initiatives of the district. This year, we awarded 17 grant proposals totaling \$29,585.76. We have awarded 162 grants for a total of \$292,698.42 since its inception. The work of the staff and the application of the grants truly benefit the students and district.

We look forward to resuming life that we knew before the pandemic. As we anticipate a "return to normal," we will continue to support our two major programs and continue to work with the district staff to address and meet changing needs that will help fulfill our Mission and our Core Values.

President. LPS Education Foundation

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Our Mission

"The mission of the Livonia Public Schools Education Foundation is to enlarge the resources available to the school district which will foster and expand educational opportunities for programs impacting students and to provide the opportunity for LPS parents to begin planning for their student's post-secondary education."

The Foundation offers a powerful and effective vehicle for directing contributions to benefit public education in portions of Livonia and Westland, Michigan.



Our Core Values

We will strive to directly impact student learning by:

- ✓ Putting resources into the classrooms
- ✓ Improving student achievement
- ✓ Providing financial resources for items the district cannot fund

We will strive to ensure integrity by:

- Using ethical fundraising techniques
- Maintaining sound financial practices

We will strive to provide the means to assist our students in their postgraduate education by:

- ✓ Establishing the opportunity to subsidize a college savings plan
- Providing educational savings plan information for parents and students

History of the LPS Education Foundation

Nearly two decades ago, the financial situation of the Livonia Public Schools was radically different than today. At that time, the district was experiencing increasing enrollments, the state and national economy were robust, and the negative impact of an economic downturn was yet to be felt.

In 1997, the Board of Education commissioned a feasibility study to be conducted regarding the establishment of a school district foundation. Neighboring school district foundations were surveyed, research was gathered and analyzed, and consultants provided advice. After reviewing the results, the Board of Education decided against establishing a foundation at that time

In late 2002, a follow-up study was conducted, at which time conditions had changed drastically and the need for an independent funding source that might aid the district was seen as both feasible and necessary. The following year, events were set in motion that resulted in the formalization of the Livonia Public Schools Education Foundation in early 2004.

First, all the documents required to legally establish a foundation needed to be written and submitted, including Articles of Incorporation, By-Laws, application for 501(c) (3) status with the IRS, and other legal documents.

Next, a Board of Directors was selected and agreed to serve. The officers were elected for positions of President, Vice President, Secretary, and Treasurer.

Board members developed a mission statement, guiding principles, core values, goals and objectives, logo design, an information dissemination process, fundraising strategies, and a host of other necessary tasks.

We have joined a national movement that is growing every year. According to the National School Foundation Association in 2017, giving to education foundations is estimated to have increased 6.2% to \$58.9 billion, the second largest recipient category (behind religion) of philanthropic donations in the U.S. It is projected there will be an intergenerational wealth transfer occurring over the next 25-35 years, yielding between 15 and 40 trillion dollars. *Giving USA* reports that many major donors who give to education are switching their financial support and focus from college and universities to elementary and secondary schools, and are finding educational foundations an excellent way to do that.

Commencing in Fiscal Year 2008, the Foundation initiated The Competitive Edge College Savings Program, which encouraged parents of new first graders to establish a college savings (529) plan. Starting in 2010, due to the overwhelming response from parents who are anxious to set up a college savings plan for their children at an early time, the Foundation offered the Competitive Edge program beginning with students who enter kindergarten. The Foundation provided an initial amount in a holding account for each kindergarten student whose parents registered for the program during this fiscal year.

With these facts in mind, and the firm belief that our teachers and administrators are committed to providing a high quality education for our community's children, we believe the growth and development of the Livonia Public Schools Education Foundation will play a vital role in the continued excellent educational experience offered to the Livonia Public Schools students.

We have a dedicated and talented Board of Directors, energetic and hard-working volunteers, and great partnerships with the business community. However, we have much to do.

We are grateful to all who have contributed time or money to the Foundation this year. We are optimistic about the future, and ask you to join us in teaming together to ensure learning for all.



Competitive Edge College Savings Program

A goal of the Livonia Public Schools Education Foundation is to provide a unique opportunity for LPS parents to begin planning for their children's post-secondary education early on, and help set aside money for their future educational expenses.

The Competitive Edge Savings Program, which was established in 2007, offers families of LPS kindergarten students the opportunity to enroll in this free program. The Foundation will designate them as beneficiaries of the Foundation's educational savings account. The Foundation contributes seed money and those funds grow throughout the child's LPS educational career. Upon graduation from LPS, the funds may be used for any post-secondary education or skills training program.

Not only does this program provide a great service to LPS students and their families, the Foundation also sees this as an added benefit to attract and retain families in the community. This unique program can help maintain the vibrance of our community and consequently, each family it attracts brings state funding to the school district, meeting the foundation's mission "to enlarge the resources available to the school district which will foster and expand educational opportunities."

It truly can provide a "competitive edge" over our surrounding communities.

Grant program continues to thrive in LPS

The LPS Educational Foundation Grant Program is in its ninth year and has distributed 145 grants totaling \$263,113 to LPS staff, schools, and departments. Each year staff is invited to apply for a Foundation grant. Their proposals demonstrate how the grant would support the district curriculum, the LPS Shared Vision and Collective Commitments, district climate goals, and other focus areas. The Grant Program is able to fund a special project, equipment or other needs that may be outside the district's budget. A committee composed of retired teachers and administrators reviews the applications and selects which proposals will be funded. During the 2020-21 school year, the committee delivered over-sized checks to the building for distribution by the principals to 19 staff members for a total of 15 grants.



"This is a wonderful gift from the Foundation that we are very proud of," said LPS Education Foundation President Lorna Durand. Grants are funded by staff, individuals, community, and corporate donations.

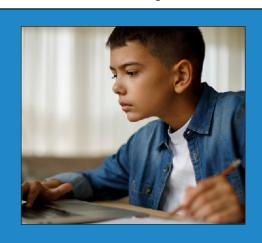
A district Champions Program was created to act as a liaison for the Foundation with each building and/or department. Each Champion is to share information regarding the Foundation's activities such as the Grant Program, the Competitive Edge Program, the Back-to-School activity, the Foundation's Annual Luncheon, and other activities. The Champions Program continues to help generate and maintain financial support for the Grant Program.



Funding Sources

Currently, donations have been received from the following sources:

- 1. Individual Donors
 - a. Retirees
 - b. Employees
 - c. District Residents
 - d. Alumni
 - e. Memorials
 - f. Trusts
- 2. Corporate Sponsors
- 3. Back to School Events
- 4. Honorary Donations



Financial Statement Fiscal Year July 1, 2020 - June 30, 2021

Revenue/Gains

Contributions	\$64,160
Net Interest & Investment	195,836
Special Events (Net)	17,186

Total Revenues/Gains	\$277,182
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Expenses

Competetive Edge Programs	\$56,840
Grant Program	21,357
Management & General	14,581
Fundraising	0

Total Expenses	\$92,778
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Increase in Assets	\$184,404
Total Assets (End of the Year)	\$1,350,154

LPS Education Foundation 2018-2021 Corporate Donors

Valedictorians Circle (\$50,000 and Above)

Livonia Public Schools Employees *

Salutatorians Circle (\$10,000 - \$49,999)

Bill Brown Ford Community Financial Credit Union Masco Corporation Michigan Educational Credit Union *

Honors Circle (\$5,000 - \$9,999)

DFCU Financial Kiwanis of Livonia Trinity Health

TCF Bank TJW Inc

Friends Circle (\$1,000 - \$4,999) (*Founding Partners)

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ZF North America, Inc. (TRW)*



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AlphaUSA

AmazonSmile

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Authur J. Gallagher & Co.

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Blueline Investigations LLC Presidio (Briana Hartline) Buttonwood Financial Group LLC Progressive Neuro-Psychiatry

CAF America

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MARSP

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Roush Industries

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Schoolcraft College Sellinger Associates, Inc.

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